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1990/11/21

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TELEGRAM

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ACTION H-03

2951 EAP5911

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INFO OCT-01 CM-01 TC R EP-02 P 01 E: 01 R H B. PJ-01
RA-01 EAP-04 COMG-01 7017 A2 DOK

INFO LOG-00 ADZ-00 AIT-02 D3-00 EAP-00 SSO-00 SS-00
7000W

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R 210117Z NOV 90
FM AMCONSUL GUANGZHOU
TO SECSTATE WASHDC 9338
INFO RUEHBJ/AMEMBASSY BEIJING
AMCONSUL HONG KONG
AMCONSUL SHANGHAI
AMCONSUL SHENYANG
AIT TAIPEI 0605

CONFIDENTIAL GUANGZHOU 07001

BEIJING PLS PASS CHENGDU

E.O. 12356: DECL: OADR
TAGS: PREL, OTR, ETRD, CK, US
SUBJECT: CODEL OXLEY'S GUANGZHOU VISIT

REFS: A) BEIJING 36583, B) BEIJING 36514,
C) SHANGHAI 4824, D) GUANGZHOU 6936

1. (CONFIDENTIAL - ENTIRE TEXT.)

2. SUMMARY: CODEL OXLEY'S NOVEMBER 16-17
UNOFFICIAL VISIT TO GUANGZHOU WAS CLOAKED BY
CPIFA/FAO OBFUSCATION WHICH RESULTED IN

LIMITED SUBSTANTIVE DIALOGUE FOR THE CONGRESS-
MEN WITH CHINESE OFFICIALS DURING THEIR
GUANGZHOU STOP. THE SHENZHEN PORTION OF THE
VISIT, A SEGMENT NOT PREVIOUSLY EXPLAINED TO
EITHER THE CONGRESSMEN OR TO CONGEN, WAS
HANDLED SEPARATELY AND WITHOUT ANY CONGEN
PARTICIPATION. NONETHELESS, CODEL HAD A
PRODUCTIVE EVENING DIALOGUE WITH GOVERNOR YE
XIANGPING OVER DINNER AND CG AND PCE CHIEF
MET WITH GROUP ON OTHER OCCASIONS TO DISCUSS
THE LOCAL SCENE. END SUMMARY.

3. GOVERNOR YE'S DINNER MEETING WITH CODEL
OXLEY NOT SURPRISINGLY WAS DEVOTED TO DISCUSSION
OF THE LOCAL ECONOMIC MIRACLE. CONGRESSMAN
DARDEN, HOWEVER, PAID SPECIAL TRIBUTE TO GOVERNOR
YE'S FATHER, MARSHAL YE JIANYING, NOTING HIS
ROLE IN "SAVING CHAIRMAN MAO" AND OTHER IMPORTANT
MILITARY LEADERSHIP QUALITIES. THE YOUNGER YE
WAS CHARACTERISTICALLY MODEST, EXPLAINING HOW
THIS WROTECHNICALLY TRUE BUT SUGGESTING A
DETAILED EVALUATION OF THE ACTUAL INCIDENT WOULD
TAKE A CONSIDERABLE AMOUNT OF DISCUSSION. NONETHE-
LESS, THE GOVERNOR WAS CLEARLY PLEASED BY
CONGRESSMAN DARDEN'S REFERENCE TO HIS FATHER AND
TO THE FACT THE CONGRESSMAN HAD OBVIOUSLY DONE
SOME HOMEWORK ON HIS HOST.

4. CONGRESSMAN OXLEY RAISED CONGEN CONCERNS
ABOUT U.S. BUSINESS SALES/OPPORTUNITIES IN THE
GUANGDONG AREA AND PARTICULARLY THE STUARD

AND STEPHENSON CASE CONCERNING POWER PLANT
EQUIPMENT (REF D). YE INDICATED HE WAS INTERESTED
IN GUANGDONG HAVING THE WIDEST POSSIBLE DEALINGS
ABROAD AND CERTAINLY WELCOMED U.S. BUSINESS

ACTIVITIES HE CLAIMED "HAI'DONG'S COTON" WAS
STILL NEWLY, POINTING TO THE NEED TO MORE
INDUSTRIAL STRUCTURE OBJECTS, AND PARTICULARLY TO
MEET POWER DEFICIENCIES. YE ACKNOWLEDGED THE
IMPORTANCE OF THE U.S. MARKET AND EXPRESSED
APPRECIATION FOR THE CONTINUATION OF MEM STATUS
FOR CHINA. (CODEL MEMBERS SUPPORTED MEM
CONTINUATION FOR CHINA.) SEATING ARRANGEMENTS
AT THE TABLE PRECLUDED OTHER MEMBERS OF THE
DELEGATION FROM ADDRESSING THE GOVERNOR DIRECTLY.

5. YE'S INFORMAL, RELAXED STYLE MADE A UNIVERSALLY
POSITIVE IMPRESSION ON THE DELEGATION. CONGRESSMAN
OXLEY NOTED YE DID NOT BRING OTHER OFFICIALS TO
THEIR MEETING AND DINNER, PREFERRING TO DO THINGS
ON HIS OWN. YE ALSO ENGAGED IN A LOT OF THE
PLAYFUL BANTER THAT WENT ON AROUND THE TABLE
DURING DINNER AND INSISTED THE GROUP TRY HAOTAI,
HOLDING SOME TO A TWO-GLASS CONSUMPTION TO PARALLEL
THEIR TWO-DAY VISIT AND OBTAINING COMMITMENTS
FROM OTHERS FOR A RETURN VISIT BASED ON A THIRD
CUP WHICH WAS RITUALY STAGE-SET FOR THE CAMERAS.

6. IN ADDITION TO THEIR MEETING WITH THE
GOVERNOR, CODEL VISITED THE HENRY FOK CARDIAC
CENTER AT THE PROVINCIAL PEOPLE'S HOSPITAL AND
THE BEIJING ROAD PRODUCE MARKET. SPOUSES

SEPARATELY VISITED THE SHAMIAN ELEMENTARY SCHOOL,
SCHEDULING IN SHENZHEN FOR THE EVENING OF
NOVEMBER 17 INCLUDED A TOUR OF THE INDUSTRIAL
EXHIBIT HALL AND DINNER WITH VICE MAYOR ZHANG
HONG YI. THESE WERE FOLLOWED BY VISITS TO
MCDONALD'S AND SCENIC CHINA, A MINIATURE CHINA
THEME PARK, THE NEXT DAY BEFORE THE CODEL WAS

BUSED FROM SHENZHEN TO HONG KONG IN THE EARLY
AFTERNOON.

7. NOTE ON PLANNING/COORDINATION WITH CHINESE HOSTS:
PROTOCOL OFFICE OF THE CHINESE HOST ORGANIZATION
HAD INFORMED US THE DELEGATION WOULD COME FROM
SHANGHAI ON THE EVENING OF NOVEMBER 15, HAVE DINNER
WITH THE GOVERNOR, AND LEAVE THE HOTEL THE FOLLOWING
MORNING ON AN 0238 TRAIN TO SHENZHEN. WE WERE
ALSO TOLD THE GROUP WOULD LEAVE SHENZHEN LATER IN
THE DAY AND ARRIVE IN HONG KONG SOMETIME ON THE 17TH.
THE CODEL WAS NOT YET TOLD ABOUT ITS PROGRAM --
AT LEAST ONE CONGRESSMAN WANTED TO KNOW WHY THE
GROUP WAS GOING TO SHENZHEN -- AND HAS ONLY TOLD
IT WOULD HAVE A VERY BUSY SCHEDULE. GUANGDONG
SCHEDULE WAS FIRST PRESENTED TO THE CODEL ON THE
BUS FROM GUANGZHOU AIRPORT TO THE HOTEL. BECAUSE
THE SCHEDULE WAS SUPPOSEDLY SO BUSY, CODEL
EARLIER DECLINED OUR OFFER OF A BRIEFING. WE DID,
HOWEVER, PROVIDE A WRITTEN SYNOPSIS OF GUANGDONG'S

FIRST HALF-YEAR ECONOMIC PROGRESS AND ARRANGED A
COUPLE OF INFORMAL DISCUSSIONS. CG ACCOMPANIED
THE GROUP DURING THEIR DINNER WITH THE GOVERNOR
AND FOR BREAKFAST AND SATURDAY MORNING TRAVELS IN
GUANGZHOU. THE BRIEF AND OLD ALSO TALKED TO
DELEGATION MEMBERS DURING THEIR BREAKFAST HOUR.
NO PERSONNEL ACCOMPANIED CODEL TO SHENZHEN AS IT
WAS NOT POSSIBLE TO ARRANGE LAST-MINUTE PARTICI-
PATION IN THOSE EVENTS. SEPTIL WILL DISCUSS THIS
AND OTHER COORDINATION PROBLEMS WITH RECENT

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STAFFDLS AS A RESULT OF IMPREG. OR HOW
EXISTENT INFORMATION ON VISITS.

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8. CODEL DID NOT CLEAR THIS MESSAGE BEFORE
DEPARTURE.

HARTER